We have found that providing in advance the basic questions we will be asking not only provides an opportunity to prepare answers, but can assist in understanding why we are asking for certain information. The development or improvement of a software solution can be achieved by many means and structures, and we hope that by exchanging these questions and answers we will pick the optimal design for your end vision.

Please consider:
What are your goals for this software?
For example, is the software designed to automate processes? Record data for future recall? Manipulate data through complex or specific formulas? Provide a portal for interaction with customers? Assist in the management of your company through reports?

Where does your information come from?
Does the information come from spreadsheets or other external files? Is it keyed in directly?

Who will be using the new solution?
Is it enterprise-wide? Perhaps for one or two specific employees? A portal for customers or the public to interact with?

On what devices are you wanting to use the solution?
Will this be desktop computers only? Tablets? Smartphones? Windows based, or Mac?

Where do you want to house the solution, meaning in house on your own network and equipment? Externally with a hosting company for more bandwidth and service? In the cloud for better external access?

Do you have any special security requirements or regulations placed on your data, such as HIPAA, national security clearance, etc?

Do you have an existing solution? If so, is your desire to replace the existing solution, upgrade but keep it, and/or maintain it? Do you have security concerns regarding any current developers, and are you aware of who has administrative or "full" access to the database?

Please give these questions some consideration as our discovery meeting draws nearer. If you'd like, we have also provided a webpage form for you to enter and store information, that we can then call up at the meeting or bring with us.

Thank you for considering AlaMark Technologies, we hope to be a valuable, productive part of your solution.